What has made me most successful with the integration is the encouragement from my coach. She has been the No. 1 resource and makes me feel much more comfortable and confident knowing she is always a phone call away if I need her! I have also gained knowledge by using the videos on the Planmeca Digital Academy and YouTube channel. I feel like because I am given all the resources and encouragement from everyone as a team I have been able to excel quicker and learn to be faster and more productive. The Planmeca sales team and Henry Schein rep all work together to make sure I feel comfortable with the learning process!'

— Jennie, RDA

Continuous learning

There are so many resources available to you when you are a part of the Planmeca family. Watching videos, joining a support group, requesting feedback from patients and LDD.com (Learn Digital Dentistry) to enhance further learning, retention and ability.

The 100-Day Fitness Plan

The 100-Day Fitness Plan takes new doctors or team members through everything they need to know to integrate the Planmeca FIT system into the dental practice. They’ll learn best practices for scanning, prepping, milling and bonding restorations while maintaining clinical excellence with a practice support team that will ensure a smooth and successful implementation.

There are five steps to “PRACTICE FITNESS SUCCESS”

- Have a plan. Execute the plan and stick to it. If there is a setback, then re-evaluate plan, establish new goal and execute.
- Manage expectations. This is a wand, not a magic wand. Crawl, walk, run.
- Frequency of use. If you don’t use it you lose it. Two crowns a week vs four — takes one twice as long to gain efficiency. Two crowns a week vs eight — takes one four times as long to gain efficiency and clinch confidence curve.
- Team buy-in. Train, invest, encourage and most importantly believe in them. Have a supportive environment and make sure everyone is educated on all aspects of the process.
- Commit. Follow through. Stay positive. Continue education — videos, courses, utilizing the coach.

Our coach has been one of the most valuable assets to my practice using this new technology. My assistant and I are very grateful to Angela for her knowledge and understanding in coaching us.’

— Dr. Derek Wall